



In a year filled with uncertainty, we hope you continue to spread the love and support that we as a company felt from our customers. While the holidays may look different this year, cherish the time spent with those who matter most to you. Laugh with your loved ones, make memories, and take care of one another. We look forward to a better 2021, filled with hope, health, and success.

Happy Holidays and Happy New Year.

Reflecting on Last Year 2020 ТОР НІGHLIGHTS



Lab Day Chicago 2020

This year our entire sales and marketing team got the opportunity to attend Lab Day Chicago 2020! The team had a blast in the windy city meeting with customers, walking around the show room, and even enjoying some of Chicago's excellent restaurants. Thank you LMT for such a wonderful show!



Working from Home

Due to Covid-19 the TCS Team moved to working remotely from home in order to help prevent the spread. The team met regularly through Zoom and adapted to working together from a distance. While working from home the team tackled some big projects such as transferring over to NetSuite and designing the new TCS website!



Lab Day Online 2020

LMT launched an innovative Lab Day Online in order to continue hosting lab days without in person attendance. TCS participated in the first ever Lab Day Online and held a live demonstration. TCS is very grateful for the opportunity LMT created for us to stay in touch with new and current customers. Our virtual booth will be available all year long on the LMT website. Thank you LMT!

Meet Chica



Chica Linda is the newest member of Patricia Posca's family! She is a 9-month-old copper Golden Doodle who loves hugs and long walks.

First Words



"Gracias," was Nina's first word! Yay Nina! Abraham and Allie are so proud of their polite daughter.

TCS, INC

VOLUME 11, ISSUE 1

Say Hello!

__To our NEW website.__

Our new TCS, Inc. website is officially up and running! The new website was designed to be user friendly and ultra-informational for laboratories, dental professionals and patients. Each section has information specific to the user, downloads, and helpful links. Users can also use our new Technical Library for technical videos, step by step guides and FAQ's. We even continued our chat feature, so if you can't find what you're looking for or you need quick technical support simply send Manny a message! We hope you enjoy our new website, and if you have any suggestions on how we can improve we would love to hear from you.

Welcome Shannon Dupree! Get to know our newest team member!

Shannon joined our team in August and has since been learning how to answer customer calls, and fulfill orders from start to finish. Shannon hopes to grow professionally in this role and satisfy all customer needs quickly and accurately. In his free time Shannon likes listening to music, work out in his home gym, and play with his dogs; Bella, Bear, and Luna.

If you haven't had the pleasure of talking with Shannon yet, feel free to call him and introduce yourself!





tcs

We Know



Virtual Trainings

TCS will launch Virtual Trainings in the beginning of April. Get everything you need from an in person training while practicing social distancing.



New Cleaner

TCS will launch OLA Fresh in 2021! OLA Fresh is the newest TCS brand that will focus on providing a NEW dental appliance cleaner for ALL types of removable appliance.



Affiliate Programs

With the launch of OLA Fresh, TCS will also launch affiliate programs designed specifically for labs. Labs will get the opportunity to refer OLA Fresh with every case, in exchange for some sweet incentives.

6

You Tube

8

A